



Director of Cooperation at Pellervo Coop Center

PhD student at LUT-University, Organisation and Management

M.Sc, agricultural economics

Trainer of cooperatives 12 years

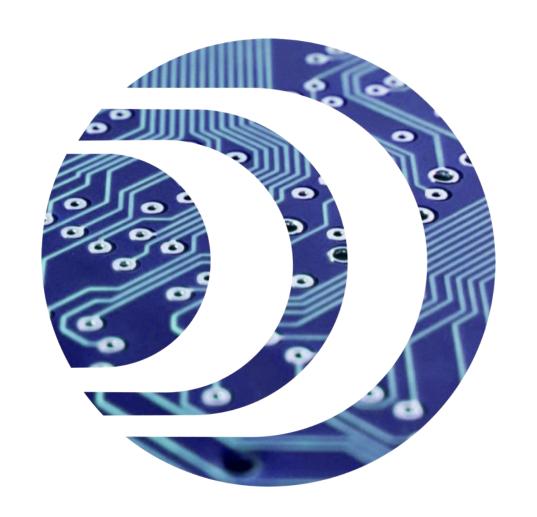
Small business advisor 4 years

In banking/financing 11 years



CONTENTS

- A few words of the special features in producer cooperative
- Challenge of commitment and participation
- **Keyword: good governance**
- **¬**Q&A



Background Drivers around producer cooperatives

Individualism vs collectivism

Low profitability in farming – short term interests highlighted

Continuous growth of cooperatives

Special features in producer cooperatives

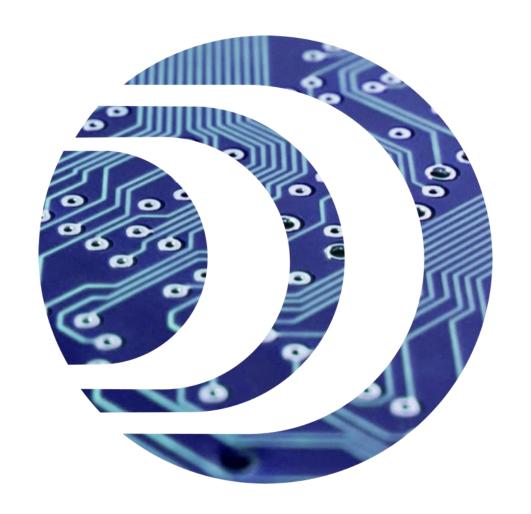
Aim: to maximize member benefit (instead of maximizing profit)

One vote – one member principle (reversely: voice instead of exit)

Democratic member governance

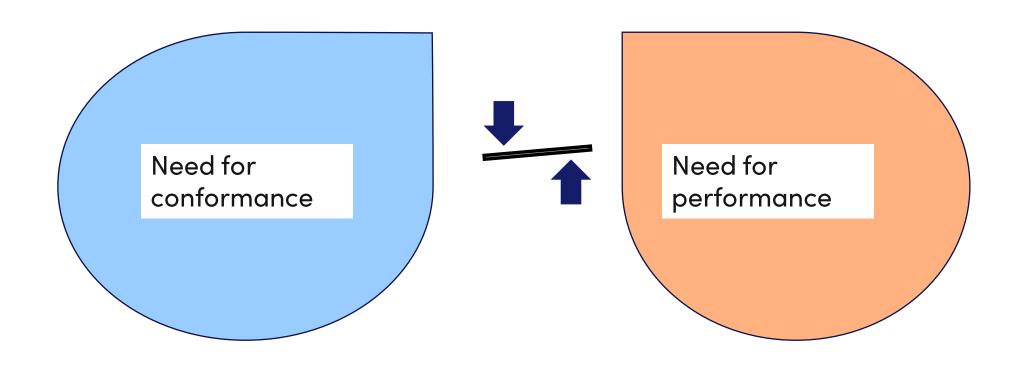
Member's big interest in the cooperative





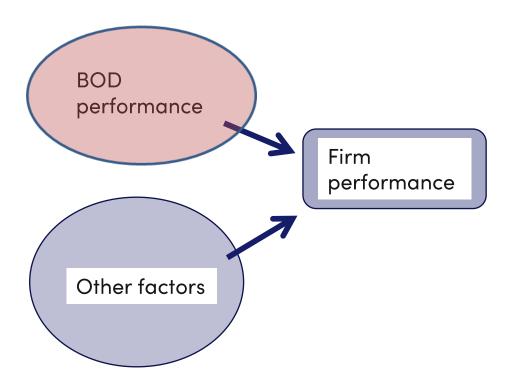
Issues in governance of cooperatives

The Dual Essence of Cooperative Firm





Where does the need for performance stem from?





What are typical reasons for the need to conform?

Short term and long term expectations of the membership Expectations of different sub-groups within the membership

Expectations of the stakeholders (e.g. local communities)



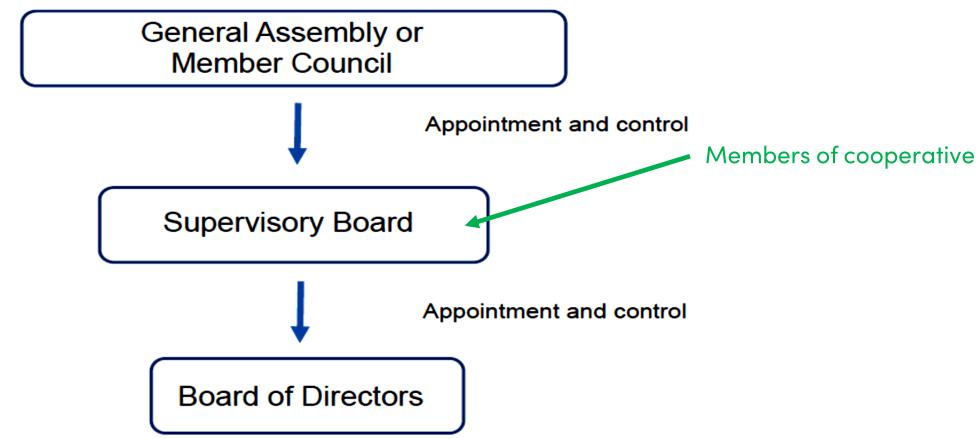
Different types of governance structures

Management Management Performance BOD 1-tier 2-tier governance Conformance Supervisory BOD model Board model **General Assembly** General Assembly

governance

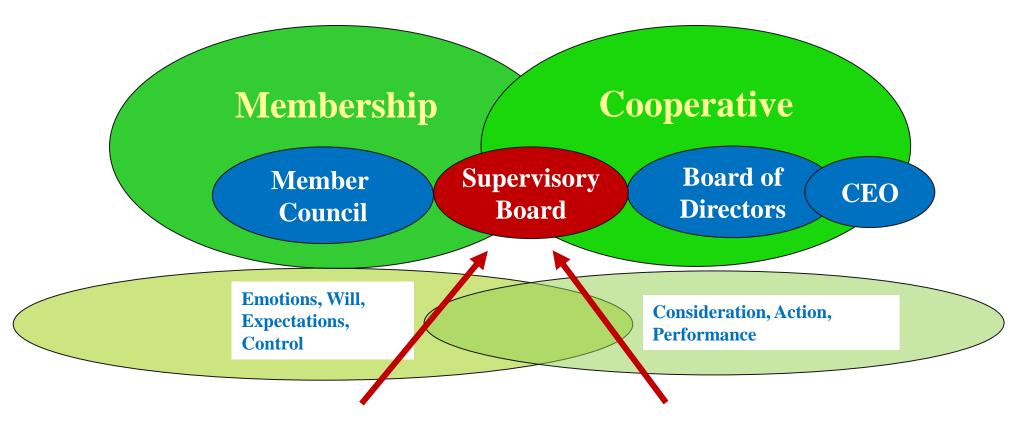


General structure of governance in Finnish cooperatives





Who steers our cooperative?



Cooperative Governance

- member-owners' voice
- ownership strategy

Internal communication

- with the membership/member council
- With the board of directors



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Questions and answers

How important is the role of active communication with the members and in what form it should be done (newsletters, social media, meetings, regional contact points/people, forum etc.)?

How important is the role of the cooperative's technological level, e.g., the existence of a self-service platform?

What should be the cooperative's role in implementing the Green Deal and adapting to climate change?

How important is it that young people/women are represented in the board and council of the cooperative?

How valuable are cooperatives' programs aimed at young farmers such as mentoring, a lower obligation to contribute financially (if the cooperative has stipulated such an obligation), etc.?

Which services are particularly important for young farmers (e.g., loans, guarantees, access to land, advice, training, "renting out" an expert to a company, etc.)?

What are the main mistakes cooperatives are making when it comes to (young) farmers?

Good and bad examples of cooperative initiatives, activities.